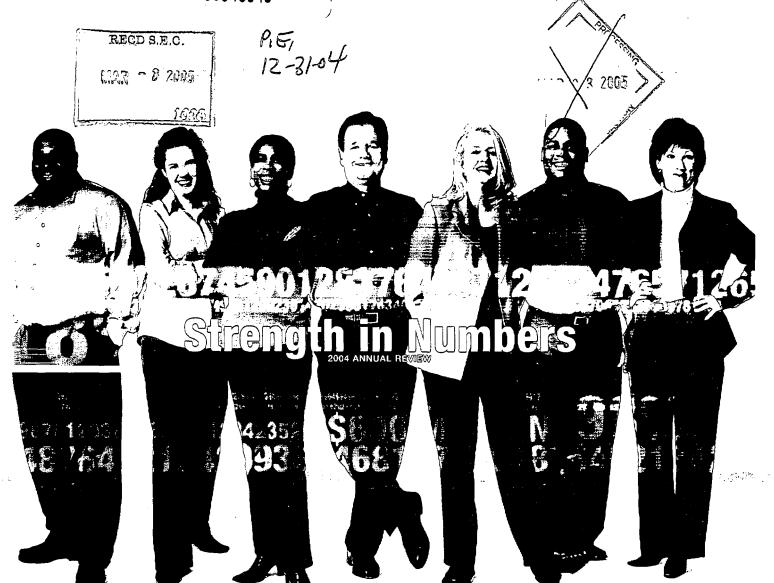
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Our performance is a direct reflection of the value our customers place on their relationships with ALLTEL —
elationships pased on a commitment from every ALLTEL employee to want what is best for each and every customer.

By becoming our customers' ally in our everyday interactions, ALLTEL can achieve a unique niche within the

minimum carions industry that will enhance our value, improve our performance and strengthen our market position in
a period of increasingly rapid change.

STRENGTH:

IN NUMBERS:

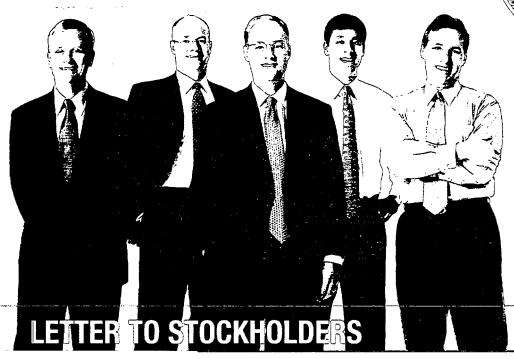
Each of these circles:

features armeasure:

of ALLTEL's commitment

to our customers

and stockholders:



A new alliance with our customers



In last year's Annual Review, we pledged that ALLTEL "will strike the right balance between delivering great value to our customers and to our shareholders. We will continue to focus on long-term value creation by investing wisely in our business and competing aggressively in our markets." The achievements of 2004 illustrate the continuing commitment of the entire ALLTEL team to deliver on this pledge.

(From left) Skip Frantz, EVP-External Affairs, General Counsel and Secretary; Jeff Gardner, EVP and CFO; Scott Ford, President and CEO; Jeff Fox, Group President-Shared Services; and Kevin Beebe, Group President-Operations

### FINANCIAL HIGHLIGHTS

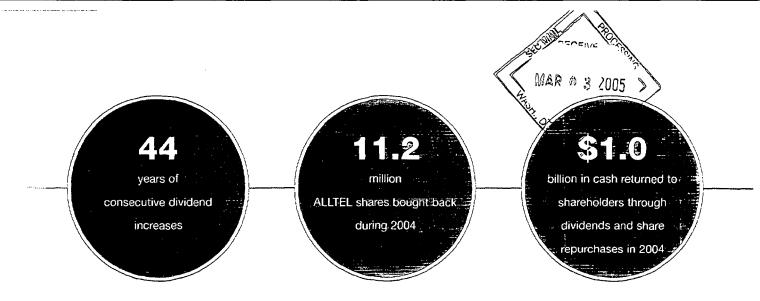
In 2004, we achieved fully diluted earnings per share of \$3.39 under Generally Accepted Accounting Principles (GAAP) and \$3.37 from current businesses, a 10 percent increase. This exceeded our earnings estimates established in early 2004 and is a tribute to the hard work and dedication of all our employees. We also generated net cash from operations of \$2.5 billion and achieved an annual return on equity of 15 percent.

The ALLTEL board of directors increased our dividend for the 44th consecutive year, resulting in dividend payments of more than \$450 million. We repurchased 11.2 million shares of our common stock for approximately \$600 million. Collectively, we returned more than \$1 billion of cash to our shareholders in 2004, while also maintaining one of the strongest balance sheets in our industry. Continuing our history of growth through strategic acquisitions, we completed two wireless transactions in 2004 and recently announced three transactions that are scheduled for completion in 2005, including our \$6 billion merger with Western Wireless.

## **OPERATING HIGHLIGHTS**

In our wireless business we added slightly more than half a million net new customers, almost double the number we added in 2003. Including acquisitions, we added 603,000 wireless customers for an 8 percent increase in our overall customer base. We also increased our monthly average revenue per user (ARPU) by 1 percent to \$48.13, while lowering our retail price per minute approximately 20 percent. The result of our strategy to lower prices and increase our customer base under contract, along with our efforts to improve service, was a 35 basis point reduction in post-pay churn to 1.74 percent, our lowest annual churn rate in six years.

In our wireline business we added more than 90,000 new broadband customers, bringing our total broadband customer base to nearly 250,000 by year-end — a penetration rate of 12 percent of addressable lines. This growth more than offset the loss of 86,000 traditional access lines and, combined with improved feature revenue and expense management, allowed us to increase operating income 5 percent year-over-year.



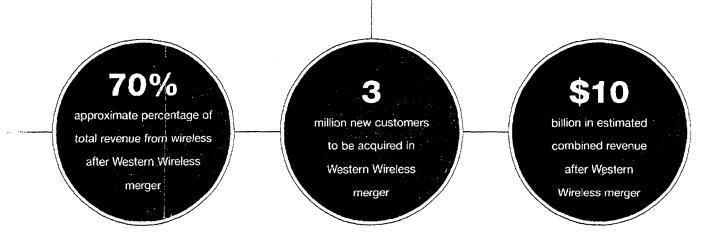
## STAYING FOCUSED

While we remain committed to our strategy of delivering shareholder value by focusing on the access needs of our customers, we are keenly aware of the disrupting effects technology has had on all three elements of the telecommunications industry around us. In both the transport and switching sectors, these changes have exerted tremendous deflationary pressure on the incumbents and spawned new forms of competition and substitution. The same is now true for our core businesses, the wireless and wireline access businesses. Consequently, the recent merger of Cingular and AT&T Wireless and the proposed mergers of Sprint and Nextel, and SBC and AT&T are, in our view, rational responses by incumbent operators and likely not the last mergers in our industry. We expect the battle for the access relationship to continue as wireless, satellite, wireline and cable companies all pursue the same customers with increasingly similar offerings.

In this environment, we believe focusing on the customer is the best way to deliver tangible value. Our strength as a company lies in our passion to get it right or make it right for the people who choose to do business with us. In the get it right are term, we will continue to improve and expand the services we provide to our customers while simultaneously maintaining our historical focus on the cost and effectiveness of our operations. Our goal is to produce industry-leading growth in earnings per share and cash flow generation, while maintaining the conservative balance sheet needed to maximize our strategic flexibility.

## ON COURSE FOR GROWTH

By focusing on the needs of our customers, we can maximize shareholder value from both our wireless and wireline businesses. In our wireless operations, we intend to grow our customer base and expand the type and quality of services they purchase from ALLTEL. Following completion of pending mergers in the wireless industry, including our merger with Western Wireless, ALLTEL will be the nation's fifth-largest wireless service provider. We will have licenses covering approximately one quarter of the U.S. population and about half of the land mass. We will introduce our customer-centric retail model into several newly acquired markets during 2005 and anticipate that wireless will



represent about 70 percent of our consolidated revenues by year-end, with about 90 percent to be derived from our retail operations. Given our commitment to continue investing in each of the major wireless technologies across our extended footprint, we will also be the leading independent roaming partner for each of the four largest wireless carriers in America.

From our wireline operations, we expect continued contributions to our operating cash flow and a further strengthening of our role as a broadband access provider. We will also maintain our financial and operational discipline as we continue to invest capital in the communities we have proudly served for many decades. Like all other local phone companies, we will face increasing challenges in growing operating income in the years ahead due to rapid competitive and technological change. Accordingly, in 2005 we will conduct a thorough evaluation of the operations and capital structure of this business. Our goal, as always, is to balance the needs of our customers and employees with value creation for our shareholders.

In addressing these future opportunities and challenges, we remain committed to our core principles. Our top priority is serving as responsible stewards of our shareholders' investment in ALLTEL. We will continue investing your money wisely for long-term benefit and return the excess cash we generate through dividends and stock repurchases. In 2005, as always, we plan to invest in and improve our operations in order to expand and strengthen our relationship with our customers.

TO SEE THE SECOND OF THE SECOND SECOND

## A STRONGER ALLIANCE

To this end, 2005 will see the continuation of our efforts to examine every process and policy from our customers' perspective. Encompassing almost every aspect of our operations, this ongoing project has a very simple mission statement: "To treat customers with fairness and respect." Its founding principle is to move ALLTEL from being an expert who *knows* what is best for the customer to being an ally who *wants* what is best for the customer. This gives us a real opportunity to achieve a brand position that I believe will form the strongest possible foundation for future profitability and growth.

In pursuing these goals, I am fortunate to be working with an outstanding team of senior officers and an exemplary Board of Directors who have steered ALLTEL through some of the toughest years this industry has seen, and who in 2004 were honored when Forbes Magazine selected ALLTEL as one of America's 25 best-run companies. They, in turn, are supported by thousands of employees who have demonstrated they cannot only cope with the natural storms that swept through our markets in 2004, but also cope, and indeed thrive, in the storms of rapid change that are sweeping through our industry. To them, as always, I extend my heartfelt thanks and congratulations for a job well done in 2004.

Sincerely,

Scott T. Ford

President and Chief Executive Officer

January 24, 2005



## THE FRONT LINE IMPROVING

our relationships

In any business, there are areas where competitive advantage can be gained through quantity and scale, and areas where it can only be won through quality and attention to detail.

ALLTEL's best opportunities for market leadership lie in the second category, particularly in the way we manage and

Stores and Call Centers

Direct contact with the customer



support our relationships with customers. In 2004, we took a number of important steps to improve our performance in this crucial business discipline.

65%

new sales through ALLTEL's direct

sales channels

76%

close rate for shoppers visiting our retail stores 31%

wireline customer support questions resolved with one call up from 75% in 2006 18,000

minimum number of customer calls evaluated for quality by supervisors every month

75%

calls answered In 30 seconds or less

Recognizing that one of our core competitive strengths is founded on face-to-face interactions and telephone conversations between individuals, we focused first and foremost on our retail and call center operations. A team of top ALLTEL customer service and retail managers helped us evaluate current performance, standardize best practices and design a consistent training program for every customer-facing employee. By year-end, everyone who works in our cell centers had participated in this program, and the retail store roll-out will be completed by the end of 2005.

By dealing directly with most of our customers through our own call centers and nearly 800 retail locations, we are in a stronger position than most to cultivate customer loyalty. Even when ALLTEL products are sold through independent outlets, we still encourage direct customer relationships. For example, we send welcome messages inviting new wireless customers to contact us with set-up or usage questions. Each relationship is then managed through the entire lifecycle of the customer with a series of pre-planned calls designed to better match our service with individual lifestyle needs.

Building on this groundwork, we believe that 2005 will allow us to take the ALLTEL brand to a new position of strength in an increasingly competitive markstplace.

70%

minimum time ALLTEL store maragers spend leading and coaching 92

waaks all retail personnel will spand in a spacialized training program BEST AVAILABLE COPY

# EVERY CONNECTION COUNTS NEW GROWTH

from quality customers

We announced changes in our operations structure in early 2004 which created a channel focus on the consumer and business market segments in both our wireline and wireless businesses. With the new structure in place, we have achieved



unications Bushesses

Performance today, Nexibility temorror



faster product introductions, a more rapid response to field operations issues and a more effective use of our internal IT resources.

Store Manager Lauren Mathes

603,000

not wireless additions,
about 50% more than

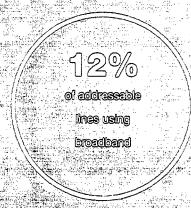
in 2003

1.74%

witeless post-pay chum.

our lowest in 5 years



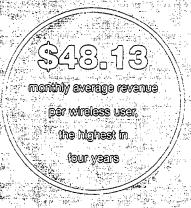


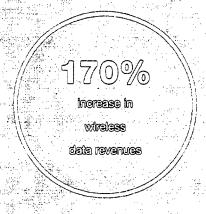


Taking advantage of this more targeted approach, we have already introduced a new Touch2Talk product through our wireless business and retail channels. Our improved service levels contributed to reductions in churn and increases in the percentage of higher-revenue customers. With our Txt2Win MVP sweepstakes promotion focusing primarily on text and multimedia messaging, we boosted ALLTEL's year-over-year wireless data revenues by approximately 170 percent and increased the data portion of total ARPU to 3 percent. Encouraged by these results, we are now set to expand our 1X data footprint to cover 90 percent of our POPs, while also deploying even higher-capacity technology in several markets its capitalize on both retail and wholesale opportunities for new high-speed data services.

We also generated new revenue streams in our wireline business, principally through additional broadband sales. In every quarter of 2004, we added at least 20,000 new high-speed data customers, bringing our year-end broadband customer total to 243,000, or 12 percent of total broadband addressable lines.

With products better suited to our customers' varied needs and sales and service organizations focused or specific customer categories, our new channel approach proved successful in 2004 and offers substantial opportunity for additional growth.







## GETTING IT RIGHT MEASURING UP

In 2004, we did more to accurately measure our day-to-day performance than any other time in our history. With standard-

ized systems and with more frequent and detailed data, we can now measure precisely what we are doing and quickly pinpoint

any processes that are hindering, rather than supporting, our

Process Improvement

## Quality, consistency and adaptability



efforts to improve customer service. As a result, we enter 2005 a fitter, more responsive organization, better able to adapt and change in an increasingly unpredictable marketplace.

Engineering Manager Chuck Gee

60% reduction in

broadband provisioning time

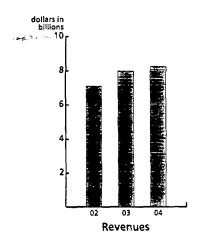
109,000

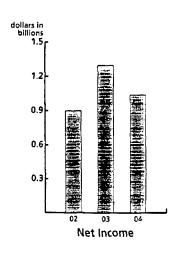
fewer voice mail-related

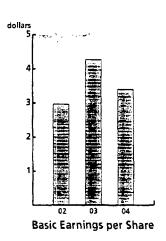
support calls

each month

## Financial Highlights Results under GAAP

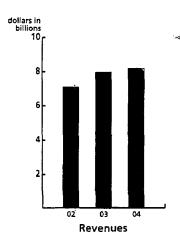


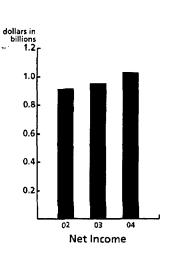


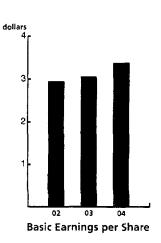


FOR THE YEARS ENDED DECEMBER 31, (Millions, except per share amounts, customers in thousands)			Increase (Decrease	÷)
(williams), except per share amounts, easterners in measures)	2004	2003	Amount %	2002
UNDER GAAP:				
Revenues and sales:				
Wireless	\$ 5,078.1	\$ 4,728.4	\$349.7 7	\$ 4,160.2
Wireline	2,419.8	2,436.1	(16.3) (1)	2,179.7
Communications support services	923.8	959.0	(35.2) (4)	925.7
Total business segments	8,421.7	8,123,5	298.2	
Less: intercompany eliminations	175.6	143.6	32.0 22	153.2
Total revenues and sales	\$ 8.246.1	== "S_7-979.9. ii:	3F	S=7:112:4
Segment income:		• •		
Wireless	\$ 1,020.2	\$ 998.0	\$ 22.2 2	\$ 947.9
Wireline	926.0	883.9	42.1 5	793.0
Communications support services	62.7	76.4	(13.7) (18)	84.2
Total segment income	2,008.9	1;958-3°		8251
Less: corporate expenses	36.4	41.3	(4.9) (12)	35.5
integration expenses and				
other charges	50.9	19.0	31.9 168	69.9
Total operating income	\$ 1,921.62	S1.898.0	S 23.6 324	##### S###49#
Net income	\$ 1,046.2	\$ 1,330.1	\$(283.9) (21)	\$ 924.3
Basic earnings per share	\$3.40	\$4.27	\$(.87) (20)	\$2.97
Diluted earnings per share	\$3.39	\$4.25	\$(.86) (20)	\$2.96
Weighted average common shares:				
Basic	307.3	311.8	(4.5) (1)	311.0
Diluted	308.3	312.8	(4.5) (1)	312.3
Annual dividend per common share	\$1.52	\$1.48	\$.04 3	\$1.40
Capital Expenditures	\$ 1,157.7	\$ 1,194.4	\$ (36.7) (3)	\$ 1,213.2
At year end:				
Total assets	\$16,603.7	\$16,661.1	\$ (57.4) <b>—</b>	\$16,244.6
Wireless customers	8,626.5	8,023.4	603.1 8	7,601.6
Wireline customers	3,009.4	3,095.6	(86.2) (3)	3,167.3
Long-distance customers	1,770.9	1,680.2	90.7 5	1,542.2
Broadband customers	243.3	153.0	90.3 59	70.2

## Financial Highlights Results from Current Businesses







年五五

FOR THE YEARS ENDED DECEMBER 31,	
(Millions, except per share amounts)	

(Millions, except per share amounts)			Increase (De		
	2004	2003	Amount	%	2002
FROM CURRENT BUSINESSES:					
Revenues and sáles:					
Wireless	\$5,078.1	\$4,728.4	\$349.7	7	\$4,160.2
Wireline	2,419.8	2,436.1	(16.3)	(1)	2,179.7
Communications support services	923.8	959.0	(35.2)	(4)	925.7
Total business segments	8,421.7	8,123.5	298.2	4	77,265.6
Less: intercompany eliminations	175.6	143.6	32.0	22	153.2
Total revenues and sales	\$8,246.1	\$7,979.9	\$266.2 .	3	\$7,112.4.
Segment income:					
Wireless	\$1,020.2	\$ 998.0	\$ 22.2	2	\$ 951.0
Wireline	926.0	883.9	42.1	5	803.9
Communications support services	62.7	76.4	(13.7)	(18)	84.2
Total segment income	2,008.9	1,958.3	50.6	3	1,839.1
Less: corporate expenses	36.4	41.3	(4.9)	(12)	35.5
Total operating income	\$1,972.5	\$1,917.0	\$ 55.5	3	\$1,803.6
Net income	\$1,038.1	\$ 954.4	\$ 83.7	9	\$ 916.9
Basic earnings per share	\$3.38	\$3.06	\$.32	10	\$2.95
Diluted earnings; per share	\$3.37	\$3.05	\$.32	10	\$2.94

Current businesses excludes the effects of discontinued operations, early termination of debt, restructuring and other charges, gain on disposal of assets, write-down of investments, and the reversal of certain income tax contingency reserves.

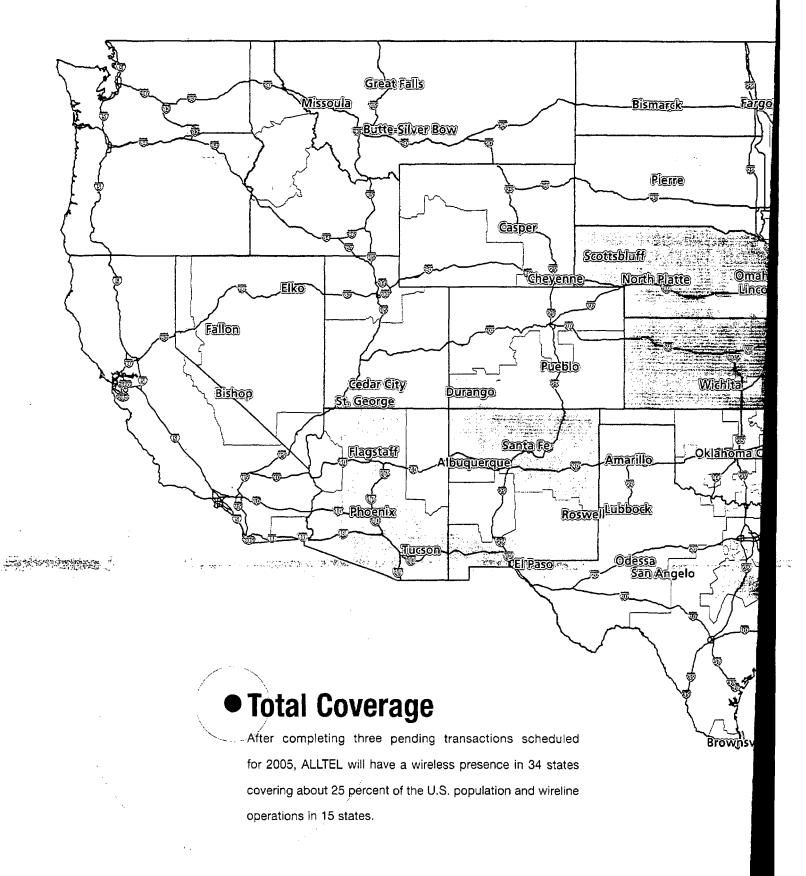
See the Financial Supplement to ALLTEL's Form 10-K for the year ended December 31, 2004 for a further discussion of these items.

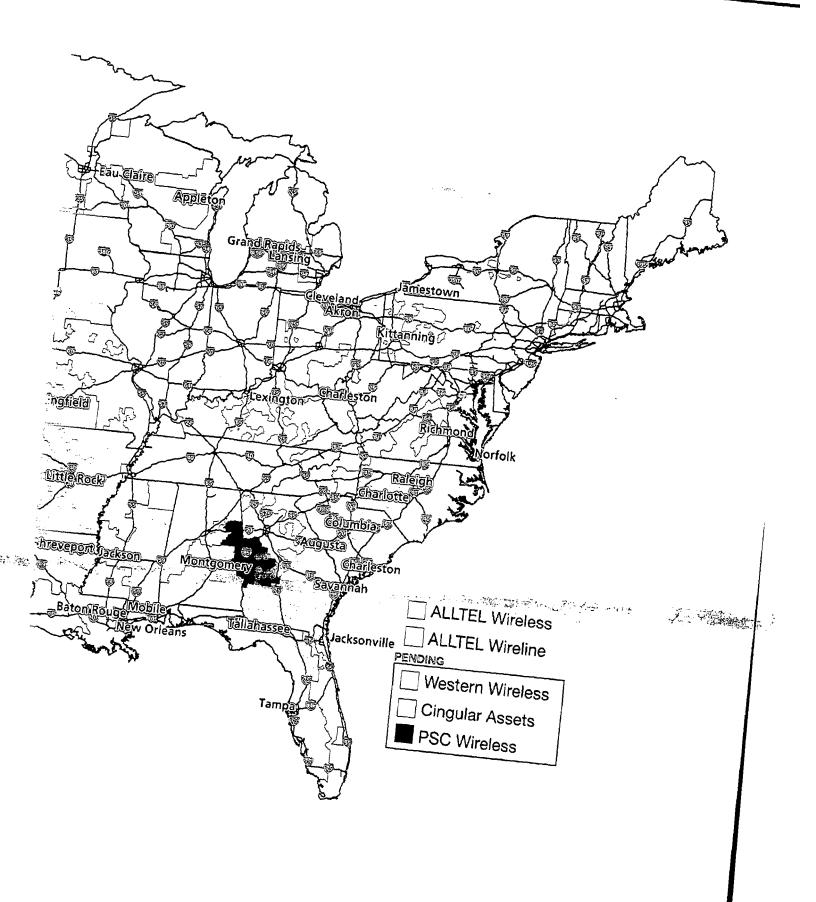
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Financial Highlights

Reconciliation of Results of Operations Under GAAP to Results From Current Businesses
For the years ended December 31, (Millions, except per share amounts)

Millions, except per share amounts)	2004	2003	2002
Operating income under GAAP	\$1,921.6	\$1,898.0	\$1,719.7
Items excluded from measuring segment income:	,		,
Write-down of receivables due to interexchange			
carrier's bankruptcy filing		_	14.0
Restructuring and other charges	50.9	19.0	69.9
Operating income from current businesses	1,972.5	1,917.0	1,803.6
Corporate expenses	36.4	41.3	35.5
Segment income from current businesses	\$2,008.9	\$1,958.3	\$1 <u>,</u> 839.1 <u>5</u>
let income under GAAP	\$1,046.2	\$1,330.1	\$ 924.3
Items excluded from measuring results from current businesses, net of tax:			
Write-down of receivables due to interexchange			
carrier's bankruptcy filing	-	_	8.7
Restructuring and other charges	31.1	11.5	42.3
Net financing costs related to prefunding the			
Company's wireless and wireline acquisitions	-	- (40.0)	16.4
Gain on disposal of assets	_	(18.9)	(10.6)
Write-down of investments and other	_	3.9	10.0
Termination fees on early retirement of long-term debt	(10.7)	4.4	_
Reversal of income tax contingency reserves, net of tax Income from discontinued operations, net of tax	(19.7) (19.5)	(361.0)	(74.2)
Cumulative effect of accounting change, net of tax	(19.5)	(15.6)	(/4.2)
Net income from current businesses	\$1,038.1	\$ 954.4	\$ 916.9
	\$3.40	\$4.27	\$2.97
lasic earnings per share under GAAP Items excluded from measuring results from current	\$5.40	₽4.∠1	Φ2.97
businesses, net of tax:			
Write-down of receivables due to interexchange			
carrier's bankruptcy filing	_	_	.03
Restructuring and other charges	.10	.04	.14
Net financing costs related to prefunding the			
Company's wireless and wireline agguisitions	Brank Thomas Cold	urukome to t <del>ád</del> ick <del>e</del> n	Tomarona .05
Gain on disposal of assets	<b>*</b>	(.06)	(.03)
Write-down of investments and other		.01	.03
Termination fees on early retirement of long-term debt	_	.01	_
Reversal of income tax contingency reserves, net of tax	(.06)	-	_
Discontinued operations, net of tax	(.06)	(1.16)	(.24)
Cumulative effect of accounting change, net of tax		(.05)	
Basic earnings per share from current businesses	\$3.38	\$3,06	\$2.95
		A	\$2.96
	\$3.39	\$4.25	<b>+-</b>
Diluted earnings per share under GAAP  Items excluded from measuring results from current	\$3.39	\$4.25	<b>42</b> .00
Items excluded from measuring results from current businesses, net of tax:	\$3.39	\$4.25	<b>V</b> =
Items excluded from measuring results from current businesses, net of tax: Write-down of receivables due to interexchange	\$3.39	\$4.25	
Items excluded from measuring results from current businesses, net of tax: Write-down of receivables due to interexchange carrier's bankruptcy filing	_	_	.03
Items excluded from measuring results from current businesses, net of tax:  Write-down of receivables due to interexchange carrier's bankruptcy filing  Restructuring and other charges	\$3.39 — .10	\$4.25 _ .04	.03
Items excluded from measuring results from current businesses, net of tax:  Write-down of receivables due to interexchange carrier's bankruptcy filing Restructuring and other charges Net financing costs related to prefunding the	_	_	.03 .14
Items excluded from measuring results from current businesses, net of tax: Write-down of receivables due to interexchange carrier's bankruptcy filing Restructuring and other charges Net financing costs related to prefunding the Company's wireless and wireline acquisitions	_	_ .04 _	.03 .14
Items excluded from measuring results from current businesses, net of tax: Write-down of receivables due to interexchange carrier's bankruptcy filing Restructuring and other charges Net financing costs related to prefunding the Company's wireless and wireline acquisitions Gain on disposal of assets	_		.03 .14 .05 (.03
Items excluded from measuring results from current businesses, net of tax:  Write-down of receivables due to interexchange carrier's bankruptcy filing  Restructuring and other charges  Net financing costs related to prefunding the Company's wireless and wireline acquisitions  Gain on disposal of assets  Write-down of investments and other	_		.03 .14 .05 (.03
Items excluded from measuring results from current businesses, net of tax:  Write-down of receivables due to interexchange carrier's bankruptcy filing Restructuring and other charges Net financing costs related to prefunding the Company's wireless and wireline acquisitions Gain on disposal of assets Write-down of investments and other Termination fees on early retirement of long-term debt			.03 .14
Items excluded from measuring results from current businesses, net of tax:  Write-down of receivables due to interexchange carrier's bankruptcy filing Restructuring and other charges Net financing costs related to prefunding the Company's wireless and wireline acquisitions Gain on disposal of assets Write-down of investments and other Termination fees on early retirement of long-term debt Reversal of income tax contingency reserves, net of tax			.03 .14 .05 (.03) .03
businesses, net of tax: Write-down of receivables due to interexchange carrier's bankruptcy filing Restructuring and other charges Net financing costs related to prefunding the Company's wireless and wireline acquisitions Gain on disposal of assets Write-down of investments and other Termination fees on early retirement of long-term debt			.03 .14 .05 (.03)





## **Directors and Officers**

### DIRECTORS

John R. Beik2.4

President and Chief Operations Officer, Belk, Inc., Charlotte, North Carolina

William H. Crown<sup>2,3,5</sup>

President and Chief Executive Officer, CC Industries, Inc., Chicago, Illinois

Joe T. Ford

Chairman of the Company

Scott T. Ford'

President and Chief: Executive Officer of the Company

Dennis E. Foster<sup>1,4</sup>

Prinicipal, Foster Thoroughbred Investments, Lexington, Kentucky

Lawrence L. Gellerstedt Ill1.2

Chairman and Chief Executive Officer, The Gelierstedt Group, LLC, Atlanta, Georgia

Emon A. Mahony, Jr. 1,3,5

Chairman of the Board, Arkansas Oklahoma Gas Corporation, Fort Smith, Arkansas

John P. McConnell<sup>3,4</sup>

Chairman and Chief Executive Officer, Worthington Industries, Inc., Columbus, Ohio

Josie C. Natori<sup>2,4</sup>

President and Chief Executive Officer, The Natori Company, New York, New York

Gregory W. Penske

The Prince of President, Penske Automotive Group Inc., El Monte, California

Frank E. Reed

Retired; Former President and Chief Executive Officer. Philadelphia National Bank, Philadelphia Pennsylvania

Warren A. Stephens'

President, Chief Executive Officer, Stephens Inc. and Stephens Group, Inc., Little Rock, Arkansas

Ronald Townsend3.5

Communications Consultant, Jacksonville, Florida

### **OFFICERS**

Joe T. Ford

Chairman

Scott T. Ford

President and Chief Executive Officer

Kevin L. Beebe

Group President - Operations

Jeffrey H. Fox

Group President - Shared Services

Francis X. Frantz

Executive Vice President - External Affairs. General Counsel and Secretary

C.J. Duvall

Executive Vice President - Human Resources

Jeffery R. Gardner

Executive Vice President - Chief Financial Officer

Keith A. Kostuch

Senior Vice President - Strategic Planning

Sharilyn Gasaway

Controller

Scott Settelmyer

Treasurer

<sup>1</sup> Executive Committee | 2 Governance Committee | 3 Audit Committee | 4 Compensation Committee 5 Pension Trust Investment Committee

## nvestor Information

ensley, Laura Brooks, Mark McCaslin and Bettye Willis.

	ALLIEL Corporation		ficker	Ticker Symbol AT			Newspaper Listing ALLTEL			
c)ne	Allied Drive									,
∷ <b>e</b>	Rock, Arkansas 72	2202		MARK	T PRICE	1374 / 1				
10011	anelcom	. = v		7-12h					Dividend-	
		•			*1		Low_ \$ 53.40	S 58.76	Declared-	<u> </u>
AMAI	JAL MIEETING			-77.71.7	3rd	55.80	49.23 ·	54.91	\$.38_ .37	4
	Annual Meeting of	ALLITEL Corpor	ation stockholder		∠nd	51.95	48.63	50.62	.37	
					_ 3 <u>=</u>	53.28_	46.65	49.89	.37	
	LTEL Arena. Washi		ox office entrance	2003_	4th 3rd	\$ 49.98	\$ 43.75	\$ 46.58 46.34	\$ .37	
N (0]1()	n Little Rock, Arkan	isas.			370 470	50.31 49.68	43.62	48.22	.35	
					7	56.22	40.68	44.76	.35	
WAR.	STOR RELATIONS									
4) FATE	mation requests fro	m investors, se	curity analysts ar	nd The co	mmon s	tock is list	ed and trac	ed on the N	lew York and	
	members of heir	vestment-comr	nunity-should be	Pacific	stock e	xchanges.	The above	table reflec	ts the range_	
	essec to:								ow Jones &	
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